



17800 Castleton St. #488 City of Industry, CA 91748
www.pmcmtg.com

New Broker Agreement

Required by 10/04/10

Recent changes within PMC BanCorp and the industry at large, have caused us to revise our Broker Agreement, specifically the section referring to Early Payoffs (Section 13).

A new Agreement must be executed by all PMC BanCorp active Brokers by 10/4/10 to avoid interruption in drawing documents for doc orders after 10/4/10.



For updated pricing, announcements, pipeline management and all things PMC visit us at: www.PMCMTG.com 8/18/2010

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Announcements

PMC IS PLEASED TO OFFER LOAN OFFICER TRAINING FULFILLING THE LICENSING REQUIREMENTS FOR NMLS

To sign up for live classroom, webinars or online instructor led classes please visit our website at www.pmcmtg.com and click "Are You Prepared?"

!!!!!! Program Highlights !!!!!!

Business funds allowed for down payment on primary residence

Check with your Account Executive for details and information on all our programs

PMC Turn Times

Purchase Underwriting:	24 - 48 Hours
Refinance Underwriting:	48 - 72 Hours
Doc Order Turn Time:	24 Hours
Funding Assignment:	24 Hours
PTD's SIGNOFF:	24 - 48 Hours

Lock Policies

<u>3 Ways to Lock:</u>	1) Online (See P-Pricer)
	2) Email (lock@pmcmtg.com)
	3) Fax (626-529-1522)

LOCK CUT-OFF: 3:00PM

Extensions:	1-5 Days = 0.125 Cost
	6-10 Days = 0.250 Cost
	11 - 14 Days = 0.375 Cost
(Extensions allowed one time only.)	
2nd Extension = Worst Case Pricing)	

Lock Expiration Dates:	14 Day Lock:	9/1/2010
	25 Day lock:	9/12/2010
	35 Day Lock:	9/22/2010

Conforming Loan Limits

	California	Alaska & Hawaii
SFR (1-Unit)	\$417,000	\$625,500
2 - Unit	\$533,850	\$800,775
3 - Unit	\$645,300	\$967,950
4 - Unit	\$801,950	\$1,202,925

1 Year Libor:	1.210
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PMC Contact Info:

PMC Bancorp	17800 Castleton St Suite 488 City of Industry, CA 91748
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Tel: 626 - 964 - 4040

Fax: 626 -964 - 4010

Lock Desk: Tel: 626 - 363 - 8088
Fax: 626 - 529 - 1522

[illegible]

Doc Department: Fax: 626 - 529-0820

P - Pricer™ & P - Finder™

Got a Scenario?
Want instant pricing and program selection?
Use our On-Line

P-Finder: <http://www.pmcmtg.com/LoanFinder/Default.aspx>

P-Pricer: <http://www.pmcmtg.com/LoanPricer/Default.aspx>

For User I.D. and Password, contact our Broker
Coordinator (626-410-7018)

Pricing Specials

(0.125) Online Lock Bonus!

Call your Account Executive for more information

Doc Schedule for Oct 1st Payment:

Last Day To Draw:	8/27/2010
Last Day To Return Docs:	8/30/2010
Last Day To Fund:	9/3/2010

Lender Fees: \$998.00
(Lender Fees for Texas Loans: \$1,198.00)

Redraw Fee:	\$150.00	Cancellation:	\$150.00
Field Review:	Market Price		
Desk Review:	\$125.00		

Approved States: CA, HI, IL, NV, TX, WA, CO



CONFORMING FIXED

30 YEAR FIXED			15 YEAR FIXED			40 YEAR FIXED	30 YEAR FIXED IO		PRICE ADJUSTMENTS				
Code: DF00-30			Code: DF00-15			PLEASE CALL LOCK DESK FOR PRICING			NO IMPOUNDS 0.125				
Rate	14 Days	25 Days	Rate	14 Days	25 Days				VOE Doc (VDF00-30 and VDF00-15 only) 1.750				
5.250	(3.250)	(3.000)	4.750	(3.375)	(3.125)				Loan Amount 75K - 100K 0.500				
5.125	(3.250)	(3.000)	4.625	(3.500)	(3.250)				LTV ≥ 75.01% & CLTV ≤ 80% & FICO ≤ 719 0.500				
5.000	(3.000)	(2.750)	4.500	(3.125)	(2.875)				Condo & LTV ≥ 75.01% (Excludes 10 & 15 yr Fixed) 0.750				
4.875	(2.750)	(2.500)	4.375	(2.875)	(2.625)				Interest Only 0.750				
4.750	(2.375)	(2.125)	4.250	(2.375)	(2.125)				2-4 Unit Property (+) 1.000				
4.625	(2.125)	(1.875)	4.125	(1.875)	(1.625)								
4.500	(1.750)	(1.500)	4.000	(1.875)	(1.625)								
4.375	(1.375)	(1.125)	3.875	(1.375)	(1.125)								
4.250	(0.625)	(0.375)	3.750	(0.750)	(0.500)								
Conforming Loan Limits						ONLINE BONUS! LOCK YOUR LOAN ONLINE AND EARN AN EXTRA (0.125) ON ALL PROGRAMS!!		(IO Subordinate Financing Hits)					
								LTV ≥ 75.01% & CLTV ≤ 80% & FICO ≥ 720 0.250					
								LTV ≥ 75.01% & CLTV ≤ 80% & FICO ≤ 719 0.500					
								All N/O/O					
								N/O/O & LTV ≤ 75.0% 1.750					
								N/O/O & LTV 75.01 - 80.0% 3.000					
30,30 IO,40 YR FICO Adjuster(Excludes 10 & 15 yr Fixed)								All Fixed <u>Cash Out</u> FICO Adjusters		Max Rebate = (3.0)			
		≤ 60.0%	60.01-70	70.01-75	75.01-80			LTV:		≤ 60.0%	60.01-75	75.01-80	Max RATE for VOE loans (30 YR) = 5.375%
740 +		(0.250)	0.000	0.000	0.000			740 +		0.000	0.250	0.500	
720-739		(0.250)	0.000	0.000	0.250			720-739		0.000	0.625	0.750	
700-719		(0.250)	0.500	0.500	0.750			700-719		0.000	0.625	0.750	Max RATE for VOE loans (15 YR) = 4.75%
680-699		0.000	0.500	1.000	1.500			680-699		0.000	0.750	1.375	
660-679		0.000	1.000	2.000	2.500			660-679		0.250	0.750	1.500	
640-659		0.500	1.250	2.500	3.000			640-659		0.250	1.250	2.250	Contact your Account Executive for Program Guidelines
620-639		0.500	1.500	3.000	3.000			620-639		0.250	1.250	2.750	

17800 CASTLETON ST., SUITE 488,
CITY OF INDUSTRY, CA 91748
Tel: (626) 964-4040
Fax: (626) 964-4010



Last updated 9:30 am
8/18/2010

DEPARTMENT FAX NUMBERS				
Lock-In:	626-529-1522	Doc Dept.:	626-529-0820	Funding:
			626-964-0680	LOCK CUT OFF IS 3:00 PM

CONFORMING ARM													
3/1 ARM			3/1 ARM IO			5/1 ARM			5/1 ARM IO			PRICE ADJUSTMENTS	
Code: CA10-3			Code: CA05-3			Code: CA10-5			Code: CA05-5				
Rate	14 Day	25 Day	Rate	14 Day	25 Day	Rate	14 Day	25 Day	Rate	14 Day	25 Day	2-4 Unit Property	
3.625	(0.625)	(0.375)	3.625	(0.125)	0.125	4.250	(0.625)	(0.375)	4.250	(0.125)	0.125	1.000	
3.500	(0.500)	(0.250)	3.500	0.000	0.250	4.125	(0.500)	(0.250)	4.125	0.000	0.250	NO IMPOUNDS	
3.375	(0.250)	0.000	3.375	0.250	0.500	4.000	(0.375)	(0.125)	4.000	0.125	0.375	Interest Only	
3.250	(0.125)	0.125	3.250	0.375	0.625	3.875	(0.375)	(0.125)	3.875	0.125	0.375	Loan Amount 75K - 100K	
3.125	0.125	0.375	3.125	0.625	0.875	3.750	0.250	0.500	3.750	0.750	1.000	0.500	
3.000	0.250	0.500	3.000	0.750	1.000	3.625	0.750	1.000	3.625	1.250	1.500	Condo & LTV ≥ 75.01%	
2.875	0.625	0.875										0.750	
7/1 ARM			7/1 ARM I/O			10/1 ARM			10/1 ARM IO				
Code: CA10-7			Code: CA05-7			Code: CA10-10			Code: CA05-10				
Rate	14 Day	25 Days	Rate	14 Day	25 Day	Rate	14 Day	25 Day	Rate	14 Day	25 Day	Non-Owner	
4.625	(0.625)	(0.375)	4.625	(0.125)	0.125	4.625	(0.375)	(0.125)	4.625	0.125	0.375	LTV ≤ 75.0%	
4.500	(0.500)	(0.250)	4.500	0.000	0.250	4.500	(0.375)	(0.125)	4.500	0.125	0.375	LTV ≤ 75.01 - 80.0%	
4.375	(0.375)	(0.125)	4.375	0.125	0.375	4.375	(0.375)	(0.125)	4.375	0.125	0.375	Subordinate Financing (with 2nd TD only)	
4.250	(0.375)	(0.125)	4.250	0.250	0.500	4.250	0.000	0.250	4.250	0.500	0.750	LTV ≥ 75.01 - 80% & CLTV ≥ 75.01 - 80.0% & FICO ≤ 720 (Fully Am.)	
						4.125	0.250	0.500	4.125	0.750	1.000	0.250	
						4.000	0.625	0.875	4.000	1.125	1.375	LTV ≥ 75.01 - 80.0% & CLTV 75.01 - 80.0% & FICO ≥ 720 (Int. Only)	
												0.250	
												LTV ≥ 75.01 - 80.0% & CLTV 75.01 - 80.0% & FICO ≤ 719 (Int. Only)	
												0.500	
Cash-Out FICO Adjuster													
LTV: ≤ 60.0% 60.01-75 75.01-80													
740 +		0.000		0.250		0.500							
720-739		0.000		0.625		0.750							
700-719		0.000		0.625		0.750							
680-699		0.000		0.750		1.375							
660-679		0.250		0.750		1.500							
640-659		0.250		1.250		2.250							
620-639		0.250		1.250		2.750							
≤ 619		1.250		2.250		2.750							
										ARM Info:			
										Margin: 2.25			
										Caps (5, 7, 10 YR): 5 / 2 / 5			
										(3 YR): 2 / 2 / 6			
40 Year Term Not Available										Index (1Yr. LIBOR): #REF!			
Min. FICO of 620													

RATES, TERMS, FEES AND ADD-ONS ARE SUBJECT TO CHANGE AT ANY TIME WITHOUT PRIOR NOTICE